

CREATION AND IMPLEMENTATION OF AN INNOVATION STRATEGY IN A KNOWLEDGE-BASED ORGANIZATION

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ABSTRACT

In the management of innovation, intellectual property rights play a key role. In this sense, this paper aims to describe a model for the creation and subsequent implementation of a strategy within a company with the field of activity in computer-aided design. The starting point of the study is the detailed analysis of the literature and conducting an exploratory and documentary research. The paper aims to create a working system with the knowledge of the organization, and also presents a series of recommendations in order to successfully implement innovative strategies in the organization. In the analysed company were identified the areas where problems could arise that require increased attention from managers. The research methodology adopted involves the use of the qualitative assessment method, observation methods, the document content analysis method and the questionnaire method. Finally, the own points of view on the approached topic are presented.

KEYWORDS: *innovation, innovation management, innovation strategy, knowledge-based organization.*

1. INTRODUCTION

In this information society, innovation management is perceived as an essential factor for the survival of organizations operating in very high global competition and in the conditions of rapid technological progress (Wright & Filatotchev, 2007).

Market competition aims not only at excellence in performance or technical efficiency, but also at the ability to develop systematic processes through the production and application of knowledge. Therefore, both internal and external actors show an influence on the company's investments in research and development (Țîțu & Oprean, 2015; Siegel & Wessner, 2007).

Peter Drucker stated that "every organization – not just business – needs a core competency: innovation."

Schumpeter in 1934 defined innovation as the commercial or industrial application of something new, a new product, a process or a method of production, a new market or sources of supply, a new form of commercial business or financial organization (Croitoru & Schumpeter, 2012).

The phrase "Research-Development and Innovation" (RDI) presents innovation as the last sequence of the cycle of activities carried out systematically to increase the amount of knowledge and their use in various fields of activity (Popescu, 2016; Săvescu & Budală, 2008).

Katz, Preez and Schutte (2010) and Teece (2010) present the innovation strategy as:

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Methods that can be used to analyse the initial position of the organization can be in particular the forecasting method, conceptual methodological tools (SWOT analysis, BCG matrix, product-technology matrix, project risk map, SPACE analysis STEEP analysis, Porter analysis) and innovative graphs (S-curve method, J-curve method, "gap analysis" method).

The analysis of the internal environment includes the creation of innovation capacity, the mapping of innovation potential, and the identification of the current level of use of innovation capacity and specification requirements.

The capacity for innovation consists of the amount of knowledge, experience, resources, assets and managerial skills and business skills available.

The key element is the formulation of the innovation strategy. At this stage, different variants of the innovation strategy are generated, their analysis and evaluation according to the established rules and criteria.

4. CULTURE OF INNOVATION AND ORGANIZATION FOR INNOVATION

The company in which the case study on the innovation strategy was conducted is a technological, knowledge-based one.

Innovation is integrated into the company's overall strategy. The dissemination of the innovation strategy is carried out by periodically updating the web-site, by updating the database of potential collaborators in order to identify the target partners for technology transfer and / or potential collaborators. At the same time, the aim is to identify the tools to stimulate innovation and technology transfer: funding sources, market research, databases, etc. (Pop & Țițu, 2018).

The activity of the company's departments is based on the flexibility of the teams, both in terms of approaching various types of projects and in relation to the integration of new services.

The organization's strategy aims to ensure a sustained pace of development of the company, improving the quality of products and services made to maintain a high degree of customer satisfaction.

Specifically, innovation projects involve:

- the realization of products and services at a competitive quality;
- development of research and development and innovation activities based on collaborations with private companies and business model innovation.

The sustainability of innovation in the analysed organization is guaranteed by the human resource that requires a competent staff, passionate and trained in overcoming obstacles, with an attitude directed towards lifelong learning. At the same time, top management is oriented towards innovation.

The capacity for innovation seen from the outside is one that can always be improved, in terms of better organization of the organizational structure and more precisely the clear definition of the roles of each person in a team, and in terms of increasing specialization and improving human capital.

A formal system for generating and evaluating ideas is implemented within the company in order to receive feedback from employees.

The company has a high-performance scientific and technical infrastructure to achieve the company's established objectives.

Periodically, the data about the clients are analysed in order to follow if they are satisfied with the quality of the delivered services and are interested in maintaining or improving the quality.

At the same time, it is worth mentioning the phenomenon of global competition facing the company: the increasingly strong entry into the market of companies with a similar profile that try to win and convince potential customers by practicing more modest prices and rates.

Classified as a potential threat, it requires a focus on high value-added services and / or the expansion of activities.

The company has a competitive advantage over the competition through superior products and services offered to customers. The role of innovation in this advantage is manifested by the technologies and equipment owned by the company. An analysis of the competitive advantage is presented in Table 1.

Table 1. Map of competitive advantage

Strategy and rivalry	
+	Modern infrastructure for RDI activities and technology transfer
-	High costs associated with the operation of the technological infrastructure
A	Market competition represented by low-cost companies
O	Orientation of the industrial sector towards the development of skills in innovation
Input factors	
+	The existence of highly qualified human resources with multidisciplinary skills generating flexibility
-	Existence of areas of activity with development potential, including through innovation
A	Staff turnover
O	Reduced exploitation of IP potential (patents, copyrights)
Application conditions	
+	The market demands specialists
-	-
A	Budgetary constraints induced by changes in labour and tax legislation
O	The possibility of developing the business environment; and increasing the interest of foreign companies in collaborations
Support outside the company	
+	Existence of partnerships and good collaboration with academia and public institutions
-	Insufficient funding of the RDI sector from both public and private sources
A	Possible global crisis phenomena
O	Legislative instability

Source: Analysis of the research team

The competitive advantage gives the viability and competitiveness of the company in the long run. In order to identify in an effective way how the external environment can influence the business, a diagram was drawn up that includes for analysis the following factors from the external environment:

- Socio-cultural (socio-cultural);
- Technological;
- Economic (economic);
- Politic (political).

Table 2 presents this diagram with the influences manifested on the company in terms of establishing a goal of progress that involves entering new markets with the services offered.

Table 2. PESTEL map

Political factors	Economic factors	Social factors
Government strategies International context	Inflation Trends in market evolution Customer behaviour Human resource costs	Attitudes and opinions of customers How informed are the customers The attractiveness of the field of activity
Technological factors	Ecological / ethical factors	Legal factors
Development of technologies that lead to the improvement of the design process Information and communication technology	Environmental protection legislation Equal opportunities and gender	Fiscalism Work legislation Legislation on customer protection, competition or occupational safety and health

Source: organization database

The five forces that show their pressure on the company as well as their intensity are shown in Figure 1.

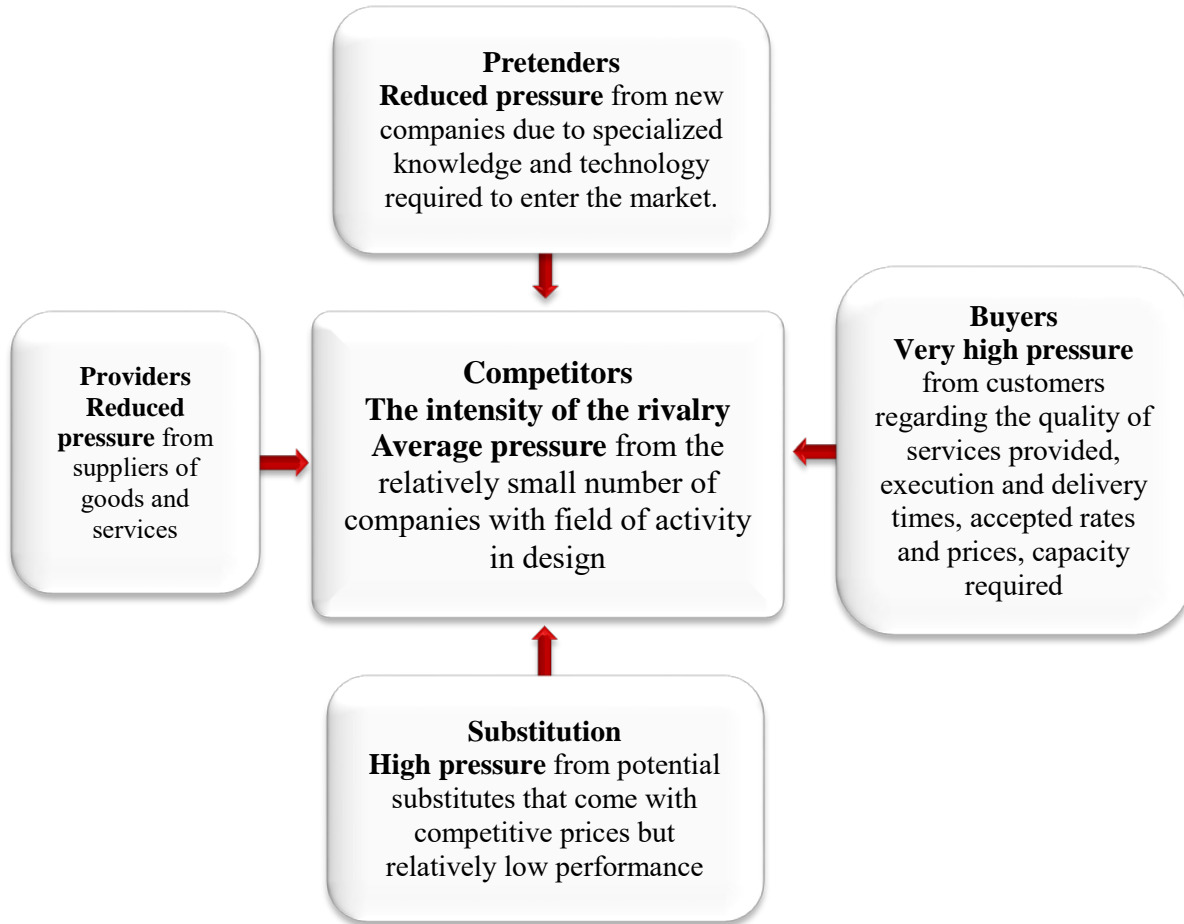


Figure 1. Map of the 5 forces
 Source: Analysis of the research team

Cluster	Sector	Percent	0%	25%	50%	75%	100%
Focus on generating new ideas	Process				x		
	Business model		x				
	Services					x	
	Product			x			
	Product-services				x		
Sources for collecting new ideas	Providers		x				
	Employees					x	
	Customers / Users						x
	Network partners				x		
The level of impact of new ideas	Radical		x				
	Incremental					x	
The process of generating new ideas	Push		x				
	Pull						x

Figure 2. Map of the framework for generating innovative ideas in the company
 Source: Analysis of the research team

Figure 2 shows the map of the framework for generating innovative ideas in the company.

5. CONCLUSIONS

Successful implementation of an innovation strategy is essential in order to avoid several potential problems such as insufficient development of an innovative program within the company.

In order to be able to successfully implement an innovation strategy, it is necessary for the organization to have:

- a sufficient basis for innovative processes;
- innovative capacity;
- innovative resources;
- information flows.

Another important aspect is that management must focus its attention on the detailed analysis of the current business situation and understand the role of technology in implementing the innovation strategy.

In order to be able to establish the evaluation system and a set of guidance rules as correctly as possible, it is imperative to know the innovative potential and to specify the innovative requirements correctly and clearly.

At the same time, defining the strategic objectives to be achieved by the organization in terms of innovation in the field of innovation strategy, is another risk issue.

The problem of excluding human factors from the innovation strategy process is common in many organizations.

The reason for this problem is that staff who are not involved in creating an innovation strategy:

- does not receive sufficient information regarding the innovation strategy of the objectives set in the company;
- is not very familiar with the intentions of the company's innovation activities;
- may be passive in some activities.

To counteract this problem, a regular and regular communication with employees is indicated, considering the creation of an innovative climate.

In other words, employees should be involved in creating innovative strategies, expressing their ideas, and both they and top management should explain the importance of the innovation strategy.

Staff need to be aware during the stages of implementing the innovation strategy.

The model innovation strategy presented provides information to staff on the following issues:

- the place to which the company is heading with innovations;
- what motivates employees;
- what is the meaning of employee work.

In other words, it can be concluded that at present, organizations aim to ensure their competitiveness through innovation.

The model of innovation strategy proposed in this paper highlights the perspectives on the analysis of the company's internal environment and the field of strategy formulation.

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